DEAR FRIENDS

2013 was a year filled with growth and positive change in the Montana Council. We served nearly 1,800 new youth and their families, recorded over 35,000 service hours in our communities and welcomed 3,063 scouts and 1,243 adult leaders at our summer camps, high adventures base and council outdoor activities. All in all, we delivered the program to nearly 12,000 Scouts and Scouters throughout the state and beyond.

Of particular note, the Council’s finances continue to improve, we strengthened our volunteer ranks and professional staff, and worked under the supervision and inspiration of a dynamic volunteer Board of Directors.

As you view the following pages in this annual report, you will see that 2013 was a very successful year. Looking closer, you will realize that our Scouts had a fantastic year filled with adventure, opportunities and FUN! Providing outstanding experiences for all Scouts will continue to be a driving force for all of us.

We want to thank you for all you do for the young men and women of Montana. As friends, volunteers and professionals, we are renewing our commitment to provide the best possible program we can for our Scouts, the council and the Boy Scouts of America.

TEAM 315 - “The Best Serving the Best”

Chuck Eubank
Council President

Tom Russell
Council Commissioner

Gordon Rubard
Scout Executive/CEO
The Boy Scouts of America measures the quality of program delivered annually through the Journey to Excellence. Critical quality measurements such as the financial health of the council, camp attendance, engaged volunteers, advancement, community service and membership growth are evaluated. The Montana council earned Silver level – the second highest achievement level in 2013. With a renewed emphasis on recruiting and retaining members, we have set our sights on earning the Gold level in 2014. 12 of our 15 Districts earned JTE Awards for 2013. Badlands, Buffalo Plains, Lewis & Clark, Mullan Trail, Nu Ooh Ska and Prickly Pear were recognized with Silver Level status and Bitterroot, Black Otter, Hi Line, Mountain Valley, Shortgrass and Vigilante were recognized with Bronze Level status.
CUB SCOUTS (ages 7-10)
A year-round program designed to meet the needs of young boys and their families through fun and challenging activities designed to promote education, character and physical development.
Cub Scouts: 4,693  |  Number of Packs: 198

BOY SCOUTS (ages 11-18)
An outdoor program created to develop character, citizenship and fitness in young men.
Boy Scouts: 3,006  |  Number of Troops: 220

VENTURING (ages 14-20)
A program for young men and women designed to help young adults grow into responsible and caring adults through education and recreational experiences.
Venturers: 269  |  Number of Crews: 53

LEARNING FOR LIFE/EXPLORING (ages 5-20)
A co-educational mix of worksite and classroom-based programs that offer career education through role models and hands-on learning by bringing youth and organizations in the community together.
Participants: 36  |  Number of Groups and Posts: 4
MONTANA COUNCIL
Total Traditional Youth: 7,968
Total Youth Membership: 8,004
Total Units: 475
Total Adult Volunteers: 3,537  (Membership as of December 31, 2013)

RANKS AWARDED
Tiger Cub: 396   Arrow of Light: 382   Life: 207
Bobcat: 1,083  Tenderfoot: 361   Eagle: 163
Wolf: 602      Second Class: 286
Bear: 557      First Class: 232
Webelos: 449    Star: 213

Merit Badges earned: 6,253
GIVING BACK TO OUR COMMUNITIES

Scouts and Volunteers donated over 30,000 hours of community service which is valued at more than $500,000! This includes food collection and distribution, litter cleanup, community beautification, trail repair, conservation projects, serving food at shelters and military support/appreciation. In addition, Eagle Scout Projects alone accounted for an additional 20,000 hours of community service benefitting well over 100 various organizations and entities.
SCOUTS AT CAMP

Over 3,000 Scouts and Leaders attended our council day camps, family camps, Cub Scout and Boy Scout resident camps, council trainings and our MOHAB High Adventure program. Our most significant program feature added in 2013 was an ATV program at K-M Scout Ranch.

CAMP ARCOLA
Located in the Pintler Mountain Range not far from Anaconda, Montana is a place for those who have mastered the basics, or want to get “off the grid.” This rugged mountain setting provides the backdrop to endless Scout adventure opportunities. Development plans include a new lodge, cabins, training center and long range shooting opportunities.

K-M SCOUT RANCH
Located outside of Lewiston, Montana, K-M hosted over 700 young men and women in 2013. K-M hosted Wood Badge and our National Youth Leadership Training – East course. The new ATV course features over 5 miles of backcountry trail and was a hit at summer camp among older youth. Development plans include a new dining hall and increased program offerings for all ages.

MELITA ISLAND
In the middle of Flathead Lake is an Island Scouting paradise. Melita was filled to capacity with over 1200 campers in 2013. Youth experience world class aquatics opportunities along with merit badges and scout skills. Adequate septic systems and a new fleet of boats will compliment operations at Melita.

GRIZZLY BASE
Located near Bigfork, Montana, Grizzly Base was home to National Youth Leadership Training – West course and Cub Scout resident camp in 2013. The newly renovated kitchen helped feed the masses and the addition of new staff cabins and renovated Trading Post helped rejuvenate camp operations. Future plans include a dining deck, Training center and developed patrol sites.

MOHAB
Located near Depuyer, Montana on the Boone and Crockett Club’s Theodore Roosevelt Memorial Ranch, MOHAB offers high adventure at its best. Base camp is at the Rasmussen Wildlife Conservation Center on a 6,000 acre working cattle ranch. Participants get to experience incredible facilities and an awaiting adventure in Montana’s second largest Wilderness Area – the famed Bob Marshall! In 2013, we revitalized our marketing efforts and look forward to our best year yet at MOHAB in 2014.
GIVING BACK TO OUR COMMUNITIES

Scouts and Volunteers donated over 30,000 hours of community service which is valued at more than $500,000! This includes food collection and distribution, litter cleanup, community beautification, trail repair, conservation projects, serving food at shelters and military support/appreciation. In addition, Eagle Scout Projects alone accounted for an additional 20,000 hours of community service benefitting well over 100 various organizations and entities.
REPORTING THE NUMBERS

**Public Support**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$24,219</td>
<td>United Way</td>
</tr>
<tr>
<td>$470,047</td>
<td>Friends of Scouting</td>
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<tr>
<td>$26,560</td>
<td>Special Events (Net)</td>
</tr>
<tr>
<td>$631,111</td>
<td>Popcorn Sales (Net)</td>
</tr>
<tr>
<td>$8,376</td>
<td>Foundations &amp; Grants</td>
</tr>
<tr>
<td>$352,795</td>
<td>Other Contributions</td>
</tr>
<tr>
<td><strong>$1,513,108</strong></td>
<td><strong>Total Public Support</strong></td>
</tr>
</tbody>
</table>

**Revenue**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$45,854</td>
<td>Investment Income</td>
</tr>
<tr>
<td>$362,758</td>
<td>Camping (Gross)</td>
</tr>
<tr>
<td>$382,504</td>
<td>Activities &amp; Programs (Gross)</td>
</tr>
<tr>
<td>$140,691</td>
<td>Other Income</td>
</tr>
<tr>
<td><strong>$931,807</strong></td>
<td><strong>Total Revenue</strong></td>
</tr>
<tr>
<td>$2,444,915</td>
<td><strong>Total Public Support &amp; Revenue</strong></td>
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</table>

**Expenses**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,043,066</td>
<td>Employee Salaries</td>
</tr>
<tr>
<td>$167,418</td>
<td>Employee Benefits</td>
</tr>
<tr>
<td>$94,407</td>
<td>Payroll Taxes</td>
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<tr>
<td>$7,095</td>
<td>Employee Related Expenses</td>
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<tr>
<td><strong>$1,311,986</strong></td>
<td><strong>Total Employee Compensation</strong></td>
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</table>

**Other Expenses**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$81,404</td>
<td>Professional Fees</td>
</tr>
<tr>
<td>$373,435</td>
<td>Supplies</td>
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<tr>
<td>$27,313</td>
<td>Telephone</td>
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<tr>
<td>$24,340</td>
<td>Postage &amp; Shipping</td>
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<tr>
<td>$70,149</td>
<td>Occupancy</td>
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<tr>
<td>$11,321</td>
<td>Rental &amp; Maintenance of Equipment</td>
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<tr>
<td>$21,604</td>
<td>Printing &amp; Publications</td>
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<tr>
<td>$292,054</td>
<td>Travel</td>
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<tr>
<td>$21,048</td>
<td>Conferences &amp; Meetings</td>
</tr>
<tr>
<td>$26,042</td>
<td>Recognition Awards</td>
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<tr>
<td>$11,948</td>
<td>Interest Expenses</td>
</tr>
<tr>
<td>$35,620</td>
<td>Charter &amp; National Service Fees</td>
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<tr>
<td>$30,803</td>
<td>Insurance</td>
</tr>
<tr>
<td>$55,737</td>
<td>Other</td>
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<tr>
<td><strong>$1,082,818</strong></td>
<td><strong>Total Other Expenses</strong></td>
</tr>
<tr>
<td>$2,394,804</td>
<td><strong>Total Expenses &amp; Other Expenses</strong></td>
</tr>
</tbody>
</table>

**Unrestricted Net Assets**

<table>
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<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>January 1, 2013</td>
<td>$7,188</td>
</tr>
<tr>
<td>Change in Net Assets from Operations</td>
<td>$50,111</td>
</tr>
<tr>
<td>Transfers (capital projects, endowment)</td>
<td>$32,021</td>
</tr>
<tr>
<td>December 31, 2013</td>
<td>$89,320</td>
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</table>

Treasurer’s Report for year ending December 31, 2013. Submitted by Leonard Malin, Council Treasurer. Good stewardship of Scouting’s resources is a practice of the Montana council. The Council Finance Committee and Executive Board ensure that Scouting dollars are used wisely. This financial report for 2013 corroborates the sound fiscal management of the council. Expenses and income items are closely monitored in comparison to amounts budgeted. This report was prepared from the preliminary trial balance and is subject to audit adjustments.

*Includes seasonal summer camp staff
BSA FUNDING

HOW SCOUTING IS FUNDED
Expenses for local Scouting are shared by five entities: Scouts, their units, chartered partner organizations in their local communities, the Montana Council, and the BSA national organization.

WHERE MONTANA COUNCIL FUNDS GO
The Montana Council financially supports its Scouting Units in many ways. We purchase program and training supplies for youth activities the council sponsors. We maintain 5 camp properties and staff them as well as four council service centers. We also provide insurance, maintain membership records, pay salaries and benefits to employees and provide training and resources to volunteers.

Investment in Character and Leadership (ICL): This annual fundraising campaign welcomes contributions from anyone interested in supporting Scouting through the Montana Council. For your convenience, ICL pledges may be made and paid at specific intervals throughout the year. Please contact Jory Dellinger, Chief Development Officer at 406-926-1810 to contribute or if you have any questions about the program.

Montana Council Special Events: Exciting events like our annual Montana Experience fly fishing adventure, golf tournaments, sporting clays, celebratory meals, etc. provide excellent opportunities for you to spend quality time with customers, friends and colleagues, and support Scouting throughout Montana. Please visit montanabsa.org for the latest “Special Events” details.

President’s Circle: Annual donations of $1,000 or greater are categorized as President’s Circle members. Donors at this level are recognized in our Team 315 Report, convention, council offices and are invited to the President’s reception – a gathering of key donors and supporters during our Annual Convention.

HOW YOU CAN HELP
- PURCHASE products from Scouts (popcorn, etc.)
- DONATE to Friends of Scouting
- PARTICIPATE in special events
- DONATE to the Endowment Fund

ENDOWMENT FUND OF THE MONTANA COUNCIL
The purpose of this carefully invested fund is to not spend the principal. The interest earned is transferred into the operating fund each year to help finance local Scouting programs. Our endowment fund continues to grow and it is our goal to ultimately fund 25% of our annual operations from interest gained on our endowment fund. With your help, we can continue to grow this crucial funding source. Donations are categorized and recognized as follows.

James E. West Fellowship: This national award, named after the first Chief Scout Executive of the Boy Scouts of America, recognizes those who contribute $1,000 or more in cash or securities. Donors may make cumulative gifts to reach Bronze, Silver, Gold and Diamond Levels.

- BRONZE: $1,000
- SILVER: $5,000
- GOLD: $10,000
- DIAMOND: $15,000

Second Century Society: Gifts of $25,000 or more restricted to the council’s endowment recognize you as a Second Century Society member. These gifts may be pledged over 5 years and are cumulative in nature.
MONTANA COUNCIL

MONTANA COUNCIL OFFICERS
Council President: Chuck Eubank
Council Commissioner: Tom Russell
Scout Executive/CEO: Gordon Rubard
Treasurer: Leonard Malin
Legal Counsel: Karl Rudbach
Immediate Past President: Ray Wahlert

DISTRICT CHAIRS
Gary Barta
Kim Bortz
Earlene Carney
Andre Coltrin
Erik Fisher
Russ Hall
Michael Hammer
Ellis Hawks
Victoria Hentz
Anthony Higuera
Nate Robbins
Roger Romero
Bill Rutten
John Shevlin

COUNCIL VICE PRESIDENTS & EXECUTIVE COMMITTEE
Administration: John Manz
Boy Scouts: Tom Burkhart
Cub Scouts: Kerry Ketchum
Development: Dirk Visser
District Operations (Central): Brant Bailey
District Operations (Eastern): Open
District Operations (Western): David C. Gray
Endowment: Art Sims
Finance: Jim Morin
Marketing: Tony Schoonen
Membership: Kurt Krueger
Program: Aaron Weissman
Public Relations: Mary Matelich
Training: Cory Keith
Venturing: Kellie Gardner
Lodge Chief: Chris Grayson

Committee Members: David Brown, Frances Heppler, Woody Germany, Marshall Gingery, Lyle Knight, Frank McAllister, Fr. Leo McDowell, David Nash, Elmer Palmer, Larry Shadow, Jack Sherick
AS A SCOUT...

MISSION STATEMENT
The Mission of the Boy Scouts of America, Montana Council is to prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

VISION STATEMENT
The Boy Scouts of America, Montana Council will prepare every eligible youth in Montana to become a responsible, participating citizen and leader who is guided by the Scout Oath and Scout Law.

SCOUT OATH
On my honor, I will do my best to do my duty to God and my country and to obey the Scout Law; to help other people at all times; to keep myself physically strong, mentally awake, and morally straight.

SCOUT LAW
A Scout is trustworthy, loyal, helpful, friendly, courteous, kind, obedient, cheerful, thrifty, brave, clean and reverent.